



51 KERO ROAD  
CARLSTADT, NJ 07072-2601  
www.ArcolaSales.com

CALL: (201) 507-8500  
TOLL FREE: (800) ARCOLA-1  
FAX: (201) 507-5372

Re: State Contract for

**Adult Passenger Buses (DOT-FTA) – Award  
Item #1 – 12 Adult Passengers  
NYSOGS Contract # PC64220**

To: ALL

- › **N.Y. State Agencies**
- › **Political Subdivisions**
- › **Private Non-Profit Organizations**

**You are entitled to purchase Adult Mini-Buses  
at the *extremely low prices* that were submitted in response to  
the States volume RFP.**

**Equipment Summary**

These vehicles are built on a Ford E350 dual rear wheel cutaway base chassis, with features including a 5.4 liter Triton gas engine, automatic transmission, 40 gallon fuel tank, 155 amp alternator, dual batteries, dash heat, front air conditioning, daytime running lights, and all-season radial tires.

Supreme Startrans is the body manufacturer. Its structure incorporates a composite interior and exterior finish with a steel roll cage designed within the walls. There are many features included in the conversion including:

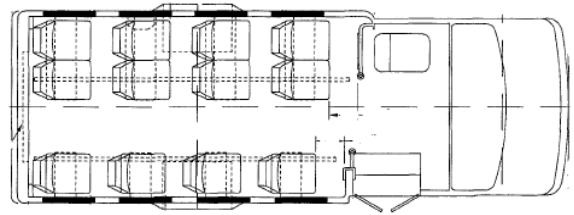
AM/FM/CD with 4 speakers  
Stainless Steel Rear Bumper  
Manual Entry Door  
LED Exterior Light Pkg

Rear Door w/ Vandal Lock  
Gray Rubber Flooring  
Rear Heater  
Roof Hatch w/ Ventilator

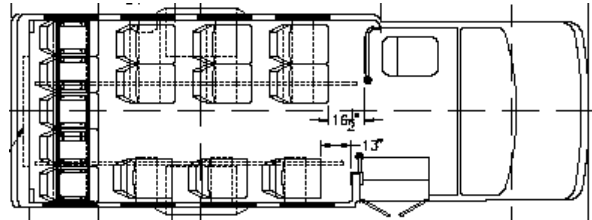
Back-up Alarm  
Retractable Seat Belts  
Plexiglass Driver Shield  
Fiberglass Battery Box

**Available Floorplans:**

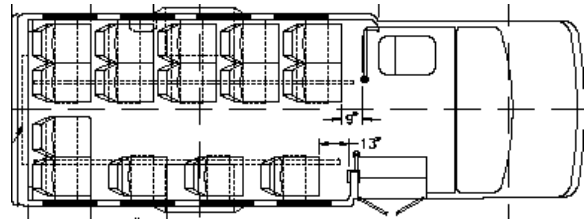
- 12 Ambulatory Adult Passengers**  
**BASE VEHICLE**



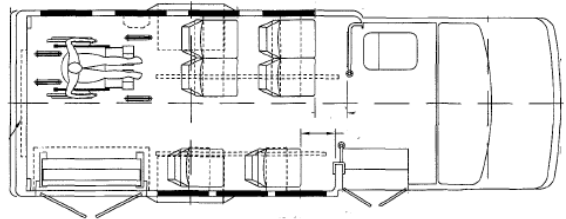
- 14 Ambulatory Adult Passengers  
Five 16 1/2" seat, replaces rear emergency door with an egress window



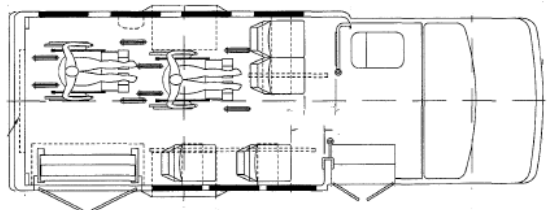
- 15 Ambulatory Adult Passengers  
Adds a fifth row of seats on street side, replaces rear emergency door with an egress window



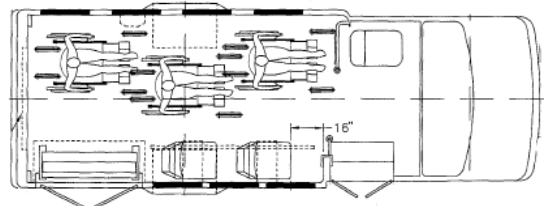
- 1 Wheelchair + 6 Ambulatory  
(and up to 2 *optional* double flip seats for 10 total ambulatory)



- 2 Wheelchairs + 4 Ambulatory  
(and up to 3 *optional* double flip seats for 10 total ambulatory)

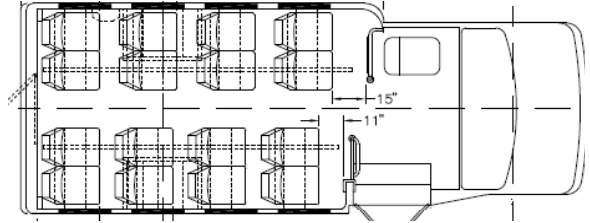


- 3 Wheelchairs + 2 Ambulatory  
(and up to 4 *optional* double flip seats for 10 total ambulatory)

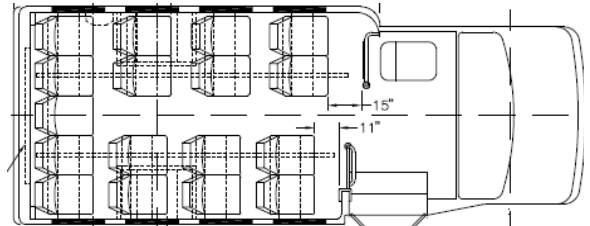


**Available Floorplans (continued)**

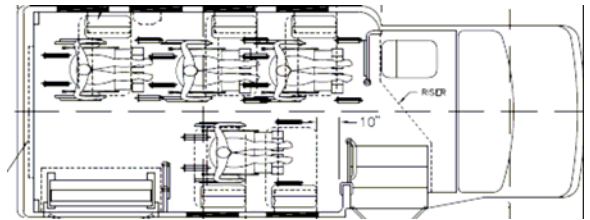
- 16 Passenger Seating Body Package**  
(includes widened body)



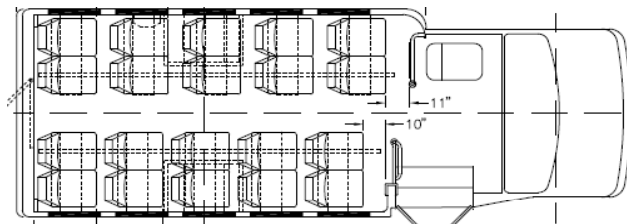
- 17 Passenger**  
Adds a fifth seat to the last row  
replaces rear emergency door  
with an egress window



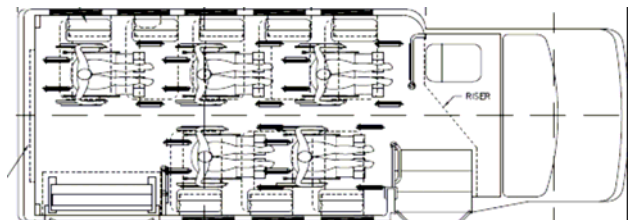
- with up to 4 Wheelchairs &  
up to 5 double Foldaway Seats  
(may require Flat Floor option)



- 20 Passenger Seating Body Package**  
(includes widened and lengthened body)



- with up to 5 Wheelchairs &  
up to 8 double Foldaway Seats  
(may require Flat Floor option)



**ORDER FORM**  
**TYPE I - ADULT PASSENGER BUS**

c = State Contract Options

\* = Very popular add-ons;    \*\* = Most popular add-ons

**c    BASE VEHICLE PRICE** **\$    35,499.48**

**CHASSIS**

**	Cruise Control			
	<i>will greatly expedite order</i>	245.00	=	
	6.8L Gas Engine (ilo 5.4L)	1,182.00	=	
*	Running Board, driver side	133.00	=	
**	Alternator Upgrade to 225	299.00	=	
	Fast Idle	357.00	=	
*	Rear Wheel Extender Valve Stems (pair)	72.00	=	
	Spare Tire, shipped loose	357.00	=	
	Jack & Tire Changing Tools	122.00	=	
	Rear Bumper, Romeo Rim HELP	652.00	=	
	Mor/Ryde Suspension Kit	981.00	=	
**	FRP Composite Floor	77.00	=	

**SEATS**

*	Coach Style seat and back cushions			
	(molded Polyurethane) – Per Pass	10.00	x _____ =	
	14 Passenger Seating Package	281.00	=	
	15 Passenger Seating Package	510.00	=	
	16 Passenger Seating Package	3,880.00	=	
	17 Passenger Seating Package	4,039.00	=	
	20 Passenger Seating Package	6,005.00	=	
c	Foldaway Seat, Forward Facing			
	(2 Passenger Freedman) - EACH	545.75	x _____ =	
*	Level 1 Upholstery ilo standard – per pass.	<9.00>	x _____ =	
	Level 4 Upholstery ilo standard – per pass.	34.00	x _____ =	
	Level 5 Upholstery ilo standard – per pass.	39.00	x _____ =	
	Level 6 Upholstery ilo standard – per pass.	47.00	x _____ =	

**CONVENIENCE**

	Electric Entry Door	561.00	=	
	Driver's O/H Storage Compartment, lockable	286.00	=	
	Heated Mirrors	428.00	=	
*	Remote & Heated Mirrors	806.00	=	

**INTERIOR**

Black Rubber Floor ilo Gray	< 61.00>	= < _____ >
Colored Rubber Floor (Blue or Tan)	77.00	= _____
Flat Floor [req. 16 or 20 Pass Pkg.]	724.00	= _____
Gray Interior ilo White	607.00	= _____
Fabric Headliner	500.00	= _____

**EXTERIOR / APPEARANCE**

* Additional Lettering or Graphics	Quote	= _____
* Black-out Windows	77.00	= _____
Paint Scheme #1 (two color)	357.00	= _____
Paint Scheme #2 (two color)	434.00	= _____
Paint Scheme #3 (two color)	459.00	= _____
Full Body Paint (exterior surface, 1 color)	1,938.00	= _____
Wheel Inserts, Stainless Steel	418.00	= _____
Lighted Sign, Front	423.00	= _____
Rub Rails, Aluminum	275.00	= _____
* Fuel Filler Door, Locking	112.00	= _____

**HVAC**

c Air Conditioning – 30K BTU w/ Radiator Condenser (TA700)	1,973.89	= _____
** Air Conditioning – 40K BTU w/ Skirt Condenser (TA702)	3,632.89	= _____
Air Conditioning – 48K BTU w/ Skirt Condenser (TA713)	3,960.89	= _____
<u>Upgrade</u> Rear Heater to 65K BTU	107.00	= _____
Driver's Fan	143.00	= _____
Heated Entry Step	214.00	= _____

**LIGHTS**

* Center Mount Brake Light, LED	77.00	= _____
** Side Mounted Turn Signals, LED	122.00	= _____

**AUDIO**

PA System (requires radio)	245.00	= _____
Exterior Speaker for PA System	87.00	= _____
Two-way Radio Prep Package	179.00	= _____

**SAFETY EQUIPMENT**

Body Fluid Clean-up Kit	56.00	= _____
Pad Stanchion Poles	230.00	= _____
Overhead Handrails (each)	128.00 x _____	= _____
Echo Vision Driver Alert Back-up Detector	500.00	= _____
Back-up Camera, Rosco 5" LCD	510.00	= _____
Engine Fire Supression System (Amarex)	2,794.00	= _____

**WHEELCHAIR LIFT**

c	Ricon S5005	\$ 2,422.74	=	_____
	Braun Century	2,562.74	=	_____
	Braun Millenium	2,680.74	=	_____
	Braun Vista	2,825.74	=	_____
*	Ricon Klear Vue	2,587.74	=	_____
	Padded Cover for W/C Lift	286.00	=	_____

**WHEELCHAIR & OCCUPANT RESTRAINT SYSTEM - Each**

c	Sure-Lok FF612S-4C	<265.23>	x	_____	=	<_____>
	Sure-Lok Titan System	25.77	x	_____	=	_____
	Q'Straint "QRT" Max System	<158.23>	x	_____	=	<_____>

**TOTAL PRICE:**            \$   

YOU MUST COMPLETE the 4 boxes  
on the next two pages regarding  
Seat Covering, Exterior Paint, Lettering & Inspection Information

## SEAT COVERING

Standard is: *Level 3 – Cameo/Predictions Vinyl*

You must go to [www.freedmanseating.com/Fabricmain.html](http://www.freedmanseating.com/Fabricmain.html)  
to select upholstery type, code and color

- Level 1 @ <\$9>      TYPE: \_\_\_\_\_  
 Level 3 @ \$ 0  
 Level 4 @ \$33      CODE #: \_\_\_\_\_  
 Level 5 @ \$38  
 Level 6 @ \$46      COLOR: \_\_\_\_\_

## EXTERIOR PAINT

- None desired
- Transit Stripe, 6" [no charge] – *CHECK* one color:
- |                                |                                 |                                 |                                |
|--------------------------------|---------------------------------|---------------------------------|--------------------------------|
| <input type="checkbox"/> Blue  | <input type="checkbox"/> Red    | <input type="checkbox"/> Orange | <input type="checkbox"/> Gray  |
| <input type="checkbox"/> Green | <input type="checkbox"/> Maroon | <input type="checkbox"/> Brown  | <input type="checkbox"/> Black |
- Paint Scheme 1, 2 or 3 (specify 2 Dupont): \_\_\_\_\_  
paint colors: \_\_\_\_\_
- [Non-contract Option - see diagrams on page 9]

## LETTERING

Legal lettering is included at no charge in black block. This is comprised of:

“*NAME OF OPERATOR*” 3” on each side

Vehicle ID number - 4x on exterior in 3”, interior 2”

Capacity – 1 ½”

Please write lettering below (indicate upper / lower case)

Name of Operator: \_\_\_\_\_

Vehicle ID #: \_\_\_\_\_

*We will be happy to provide you a quotation for any additional lettering, different colors or sizes you may desire.*

*Please submit your request on a separate piece of paper, with a rough sketch of where you want it located on the bus.*

**INSPECTION INFORMATION**

- NYDOT Inspection is required  
NYDOT operator number is: \_\_\_\_\_
- NYDMV Inspection is required
- Other (specify): \_\_\_\_\_

Name of Agency: \_\_\_\_\_

Name of Contact: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ Zip: \_\_\_\_\_

Telephone: (     ) \_\_\_\_\_ - \_\_\_\_\_ Fax: (     ) \_\_\_\_\_ - \_\_\_\_\_

Purchase Order #: \_\_\_\_\_ **(attached)** email: \_\_\_\_\_

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

***Complete and return PAGES 2 thru 8 of this order .  
We will then return fax an order confirmation.***

**CONTRACTOR:     Arcola Bus Sales**  
*A Division of Arcola Sales & Service Corp.*  
 51 Kero Road, Carlstadt, N.J. 07072-2601  
 Contact:         Debbie Kocovski  
 Tel: (800) 272-6521 ext. 176   Fax: (201) 507-5372  
 email: DebbieK@ArcolaSales.com

Optional  
Paint Schemes  
(include Black-out  
windows)  
[see pg 5 for prices]

**PAINT SCHEME #1**

MINOR  
MAJOR  
MAJOR  
MINOR  
MAJOR  
MINOR

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BY: <i>Jim Sullivan</i>	APPD:	MODEL: FORD/CHEVY	TITLE (OR COMMENTS): PAINT SCHEME #1 <24"x34" WINDOWS>	PART NUMBER:
DATE: 10/11/2000		DWG SCALE: NOT SCALE	SERIES:	FILE LOG & FILE NUMBER:
LET. REVISION DESCRIPTION	BY	DATE	1"=36"	STARTRANS CANDIDATE BUSS PAINT-CAN1

**PAINT SCHEME #2**

MAJOR  
MINOR  
MAJOR  
MINOR  
MAJOR

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BY: <i>Jim Sullivan</i>	APPD:	MODEL: FORD/CHEVY	TITLE (OR COMMENTS): PAINT SCHEME #2 <24"x34" WINDOWS>	PART NUMBER:
DATE: 10/11/2000		DWG SCALE: NOT SCALE	SERIES:	FILE LOG & FILE NUMBER:
LET. REVISION DESCRIPTION	BY	DATE	1"=36"	STARTRANS CANDIDATE BUSS PAINT-CAN2

**PAINT SCHEME #3**

MINOR  
MAJOR  
MINOR  
MAJOR  
MINOR

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BY: <i>Jim Sullivan</i>	APPD:	MODEL: FORD/CHEVY	TITLE (OR COMMENTS): PAINT SCHEME #3 <24"x34" WINDOWS>	PART NUMBER:
DATE: 10/11/2000		DWG SCALE: NOT SCALE	SERIES:	FILE LOG & FILE NUMBER:
LET. REVISION DESCRIPTION	BY	DATE	1"=36"	STARTRANS CANDIDATE BUSS PAINT-CAN3